

## PRESS RELEASE

### GLOBYSCI, THE NEW PERSONAL SNOW SAFETY POLICY FROM GLOBY, HAS ARRIVED

*GlobySci, internet-based insurance product from Elvia,  
dedicated to assistance, protection and guarantees for winter sports activities*

TTG Incontri, Riva del Garda, 12<sup>th</sup> October 2002 - Mondial Assistance Italia S.p.A. presents GlobySci, the specific new insurance product for snow-based tourism activities, which enriches the internet-based offer from Elvia dedicated to the travel agency channel.

This new product completes the broad range offered exclusively by Globy to the travel agencies, with a view to satisfying all the various requirements of the end customer. The launch of **GlobySci** confirms the validity and key role played by Globy product more than a year since it first appeared, as well as the ability of Elvia brand name to develop customer oriented solutions for the travel agencies.

More specifically, the latest product from Globy responds to the requirements of skiers throughout the winter sports season, with diversified possibilities depending on the length of stay.

**GlobySci** formula "**Weekend**" is the insurance policy for weekend stays (up to a maximum period of 4 days) on the ski slopes, in full tranquillity with information available 24 hours a day to ensure that each trip is organised in the most efficient possible way, including snow bulletins, information on the ascent equipment and the presence of nursery facilities.

Medical consultancy, immediate mobilisation of a doctor or ambulance, organisation of hospital transport and direct payment of medical costs are available 24 hours a day.

In the event of theft of sports equipment, GlobySci will repay the cost of hiring replacement equipment, and in the event of an accident a tow for the car and return to base with the services of a driver are guaranteed.

Third party liability, with a maximum sum insured of 50,000 euros, is also covered.

GlobySci "Weekend" is also available in the **innovative 6-coupon Carnet formula**, each one valid for a weekend (or any other period up to a maximum of four days), with the advantage of reduced costs and giving the customer the possibility of making the coupons out to different people by means of a simple telephone call or by dropping into the agency. With this formula it's always possible to organise assisted and protected trips right up to the last minute.

**GlobySci** formula "**One Week**" has been designed for those who want to spend an entire week (max 9 days) in the snow safe in the knowledge that any problems that might occur will be taken care of, including accidents, the need for medical assistance, damage to the home or requests for medical assistance for relatives staying at home.

# Mondial Assistance Italia S.p.A.

The GlobySci weekly formula extends and diversifies covers offered by the weekend format. The weekly version has been specially designed to offer complete protection for the holiday in every aspect – from the accommodation to the performance of any kind of sport and the resolution of any problems that might occur during the transfer to the resort. The maximum sum insured for third party liability cover is increased to 100,000 euros.

In addition, great attention has been paid to the satisfaction of the insured during the stay. If no snow falls or if any of the terms of the contract are not complied with, GlobySci will repay the costs of the services paid for or the costs of legal assistance up to the value of the maximum sum insured.

GlobySci extends the Globy range, which includes insurance cover for every category of travel agency customer, including Globy Classic for individual travel, Globy Group for group travel, Globy Business for business travel and Globy Student for study travel. All this will help the travel agencies offer professional, customer oriented assistance and extend their portfolio with easy to manage and remunerative products, as the market demands.

*Mondial Assistance Italia S.p.A. was set up in January 2002 as a result of the merger by incorporation of CEA – Compagnia Europea di Assicurazioni – with Elvia Italia, both RAS Group companies. Mondial Assistance Italia S.p.A. belongs to the Mondial Assistance Group, an international holding based in Paris, whose two shareholders are RAS – Riunione Adriatica di Sicurtà – and AGF – Assurance Générales de France, companies belonging to the Allianz Group, the world leader in the field of insurance.*

*Mondial Assistance Italia S.p.A. has a workforce of 240, around 90 of whom work in the Central Operating Unit, which is open 24 hours a day, 365 days a year. In 2001 Elvia Italia and CEA collected premiums worth in the region of 60,000,000 euros, an increase of more than 9% over the previous year.*

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